MASTER CLASS
Webinar Series

Understanding the Equipment Planner's Role

Attainia

Connecting and optimizing medical equipment planning

MASTER CLASS WEBINAR SERIES

- The recording of this presentation will be sent out to all registrants and will also be available on Attainia.com.

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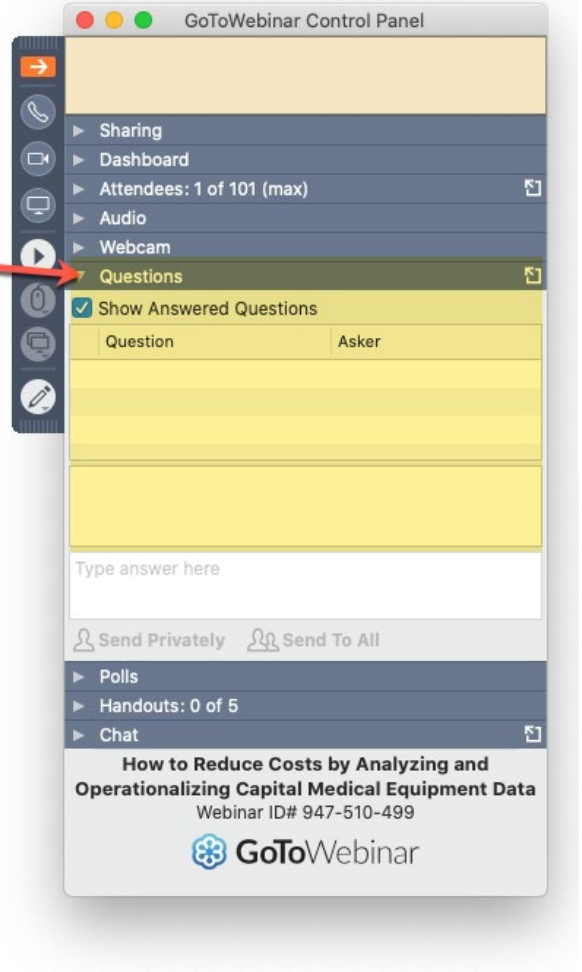
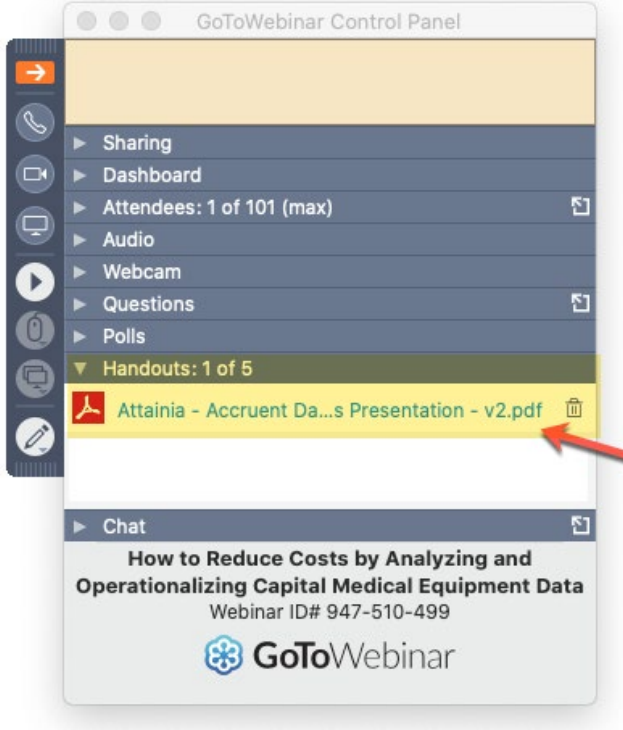
Connecting and optimizing medical equipment planning

Type questions in the Questions pane.





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Connecting and optimizing medical equipment planning

ABOUT ATTAINIA

- Cloud-based, collaborative software to manage medical equipment planning for new construction, expansion and renovation.
- Attainia automates and accelerates equipment planning projects, and helps healthcare organizations control costs.
- Attainia provides critical visibility to all key stakeholders involved in equipment specification.

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Webinar Series

Paula Cleaver
Vice President, HOEFER WYSOCKI

Valerie Lynch
Solutions Specialist, ATTAINIA

Introduction

Paula Cleaver

Vice President | Medical Equipment Planning

HOEFER WYSOCKI

Paula.Cleaver@hoeferwysocki.com

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Valerie Lynch
Solutions Specialist, ATTAINIA

- More than 10 years experience in healthcare project management
- In-house medical equipment planner for a large hospital system
- Medical equipment planning consultant for several organizations

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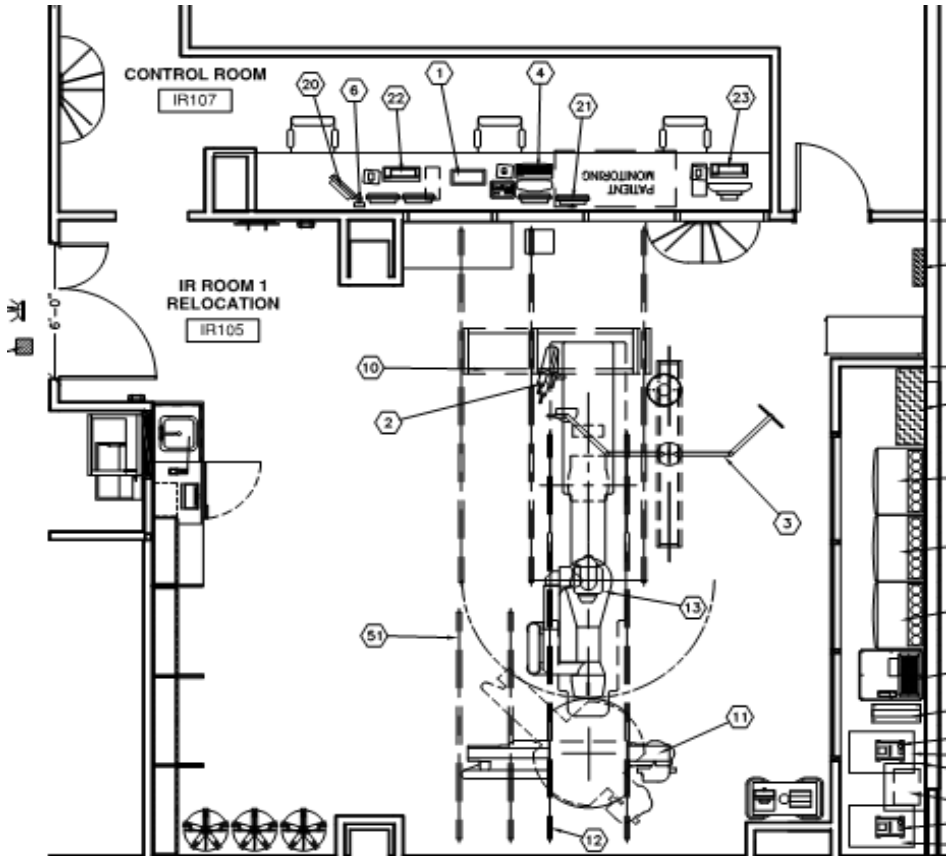
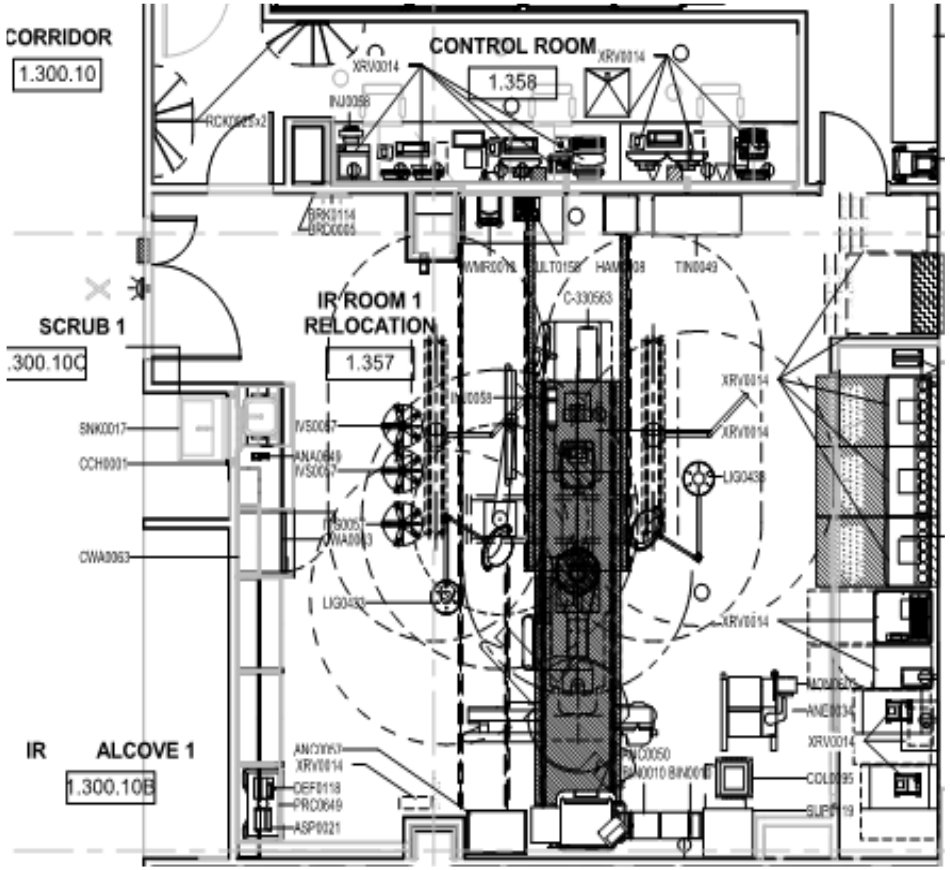
Understanding the Equipment Planner's Role

Vendor Drawings vs. Equipment Placement Drawings





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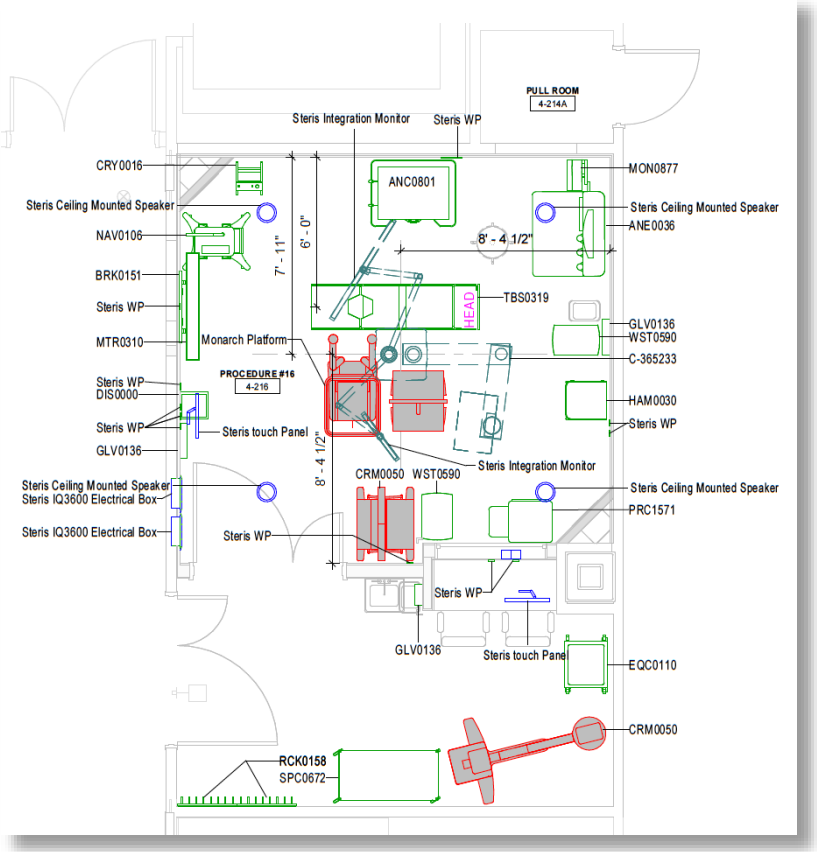
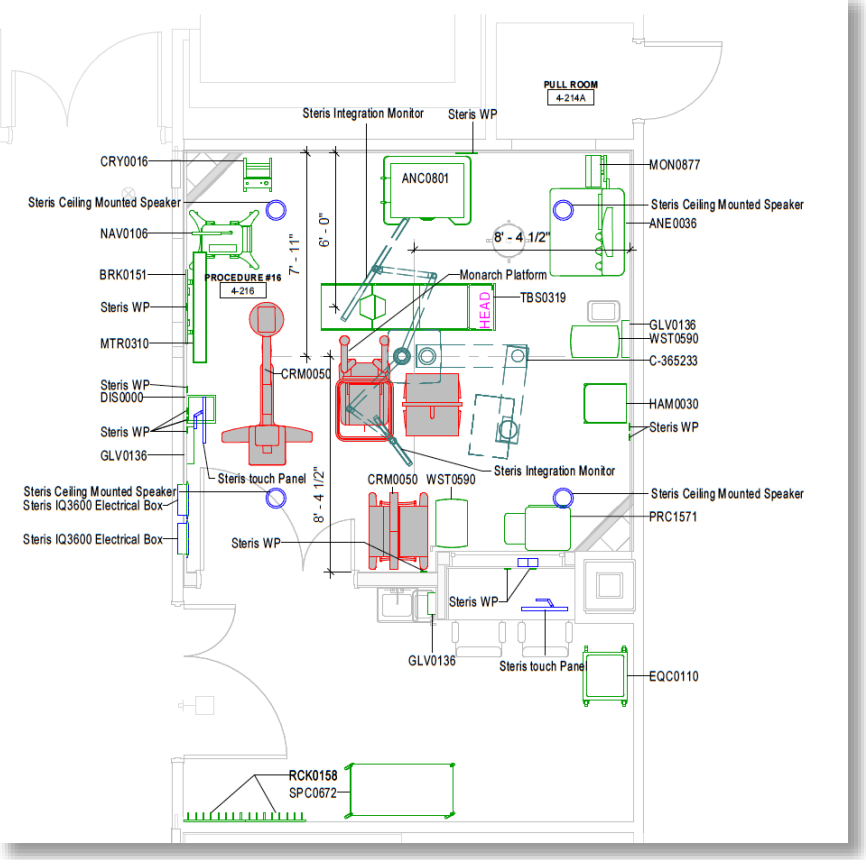
Clinical Flow





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3 topics that will spark a story…

1. Trash Cans
2. Hampers
3. Appliances

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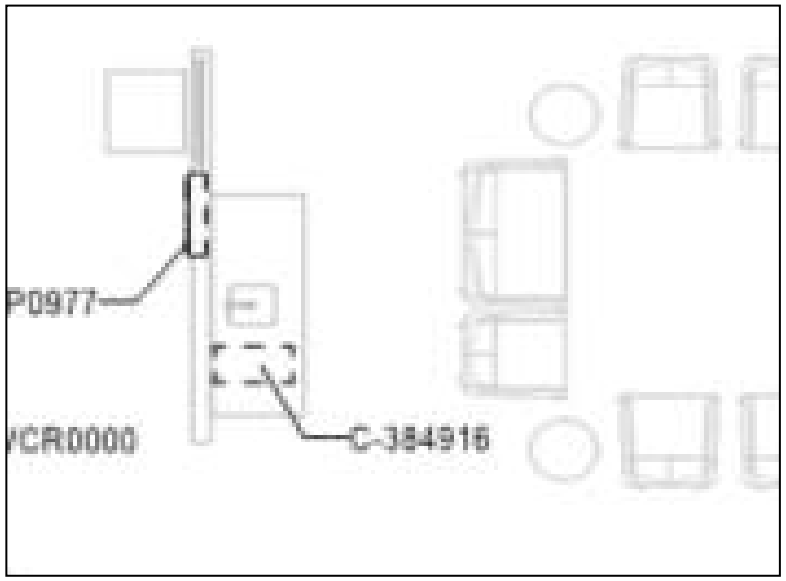
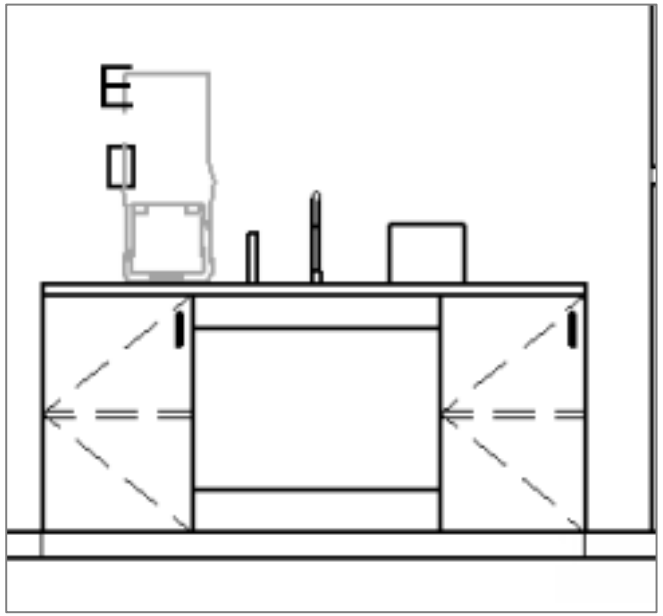
Trash Cans

- Missing cut-out in casework for planned undercounter trash can.





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Hampers

- Architect measured from TOP of countertop vs. <u>underside</u> for hamper and Contractor installed countertop 1” too low.

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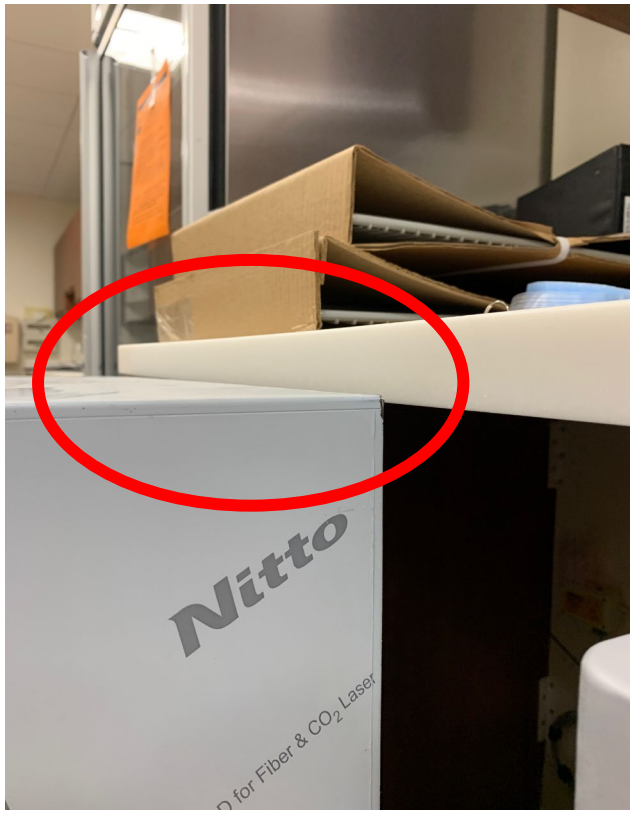
Undercounter Appliances

- Uneven floor and tight dimensions of counter-top against appliance dimensions can cause havoc.



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Sample Deliverables

Cover sheet of Attainia's datasheet report

New England Hospital

Specification Coversheet

Model: Alaris Pump Module (8100)
Category: Pump, Infusion
Subcategory: Single
Manufacturer: BD - Alaris Infusion

Atta ID: 4177-028
Atta 3 ID: INF-B55D1
Catalog #: 8100
RefID 1:
RefID 2:

Single infusion pump. Attaches to Alaris PC unit. Set-based free-flow protection; displays drug, dose and rate information; indicators display channel status. Flow rate range: 0.1-999 mL/h. KVO rate can be set from 0.1-20mL/h in 0.1 mL/h increments.

General Production Detail

Arch Sig: No
Arch Code: 02-Movable Electrical
Critical Path: No
Type: Medical
Furnish Install: Owner/Owner
Spatial Sig: No
ADA: No
Antimicrobial: No
Green: No

Electrical Requirements

Volts:
Hz: n/a
Emerg. Power: No
Other Volts Avail.: No
BTU/hr: n/a
Watts: n/a
Amps: n/a
Circuit: No
Plug Type: N/A
Phase: N/A

Physical Requirements

Width (in.): 3.50
Depth (in.): 5.50
Height (in.): 9.00
Product Weight (lbs):
Max Operating Weight (lbs): 3.00
Mounting: Counter/Cart/Table/Pole
Left (in.): n/a
Right (in.): n/a
Front (in.): n/a
Back (in.): n/a
Top (in.): n/a
Bottom (in.): n/a

Utility Requirements

Water - Cold: No
Water - Hot: No
Water - Treated : No
Drain: No
Drain Location:
Steam: No
Vacuum - Den. / Med.: No/No
Gas Type: N/A
Gas Location:
Medical Gas: No
Vent Type:
Heat Dissipation: n/a
Dissipation Type: Actual

Structural Requirements

Seismic: No
OPA #:

Technology Requirements

Patient Data: No
Connection Type:
Network:
System:

Product and Project Item Notes:

Room-by-room report

Project: New England Hospital **Provider Test Organization 1**

Building: Building 1
Level: Floor 1
Architectural Department: Surgical Services

Room: Cath Lab1
Room #: 10000012
Room Signage:

Atta ID Atta3 ID	REF ID 1 REF ID 2	Category Subcategory	Item Description	Manufacturer Vendor	Model Name Catalog #	Arch Code	Furnish Install	Funding Source	Status	Qty	Unit Price	Extended Cost
3372-001 APR-A8794		Apron Lead		Merry X-Ray Cor	256243 256243	03-Movable non-Electrical	Owner Owner	Project	New	1	$550.00	$550.00
3417-140 BED-B1654		Bed Electric		Hillrom - Bed & Stretcher Group	CareAssist ES420AX P1170 / ES420AX	02-Movable Electrical	Owner Owner	Construction	New	1	$8,650.00	$8,650.00
6400-000 BOM-D5484		Boom Anesthesia				01-Fixed Equipment	Owner Vendor	Project	New	1	$19,970.00	$19,970.00
7558-007 CST-2A000		Cabinet, Storage, Clinical Catheter		InnerSpace Corporation	4100CC Metal 4100CC	01-Fixed Equipment	Owner Contractor	Project	New	1	$3,338.00	$3,338.00
5317-031 CWA-2263C		Cabinet, Warming Single, Counter		STERIS Corporation	24 Glass Door [DJ06] DJ06012113	02-Movable Electrical	Owner Owner	Project	New	1	$7,222.00	$7,222.00
6795-002 PRC-4A30A		Cart, Procedure Cardio		InnerSpace Corporation	3625ECP Extending Cardio 3625ECP	03-Movable non-Electrical	Owner Owner	Project	New	1	$3,812.00	$3,812.00
5835-048 UTC-84C53		Cart, Utility Stainless		Lakeside Manufacturing, Inc.	211 (Tubular, 3 Shelf) 211	03-Movable non-Electrical	Owner Owner	Project	New	1	$1,080.00	$1,080.00
5704-010 CLK-18291		Clock Analog, Synchronized, Wireless		La Crosse Technology	WT-3121A WT-3121A	01-Fixed Equipment	Owner Contractor	Project	New	1	$45.00	$45.00
3626-034 CLK-CD7A7		Clock Elapsed Time, Wall Mount		Primex, Inc	XR Levo Code Blue Surface Mount (2.5'', 6-Dig) XRA7A419CG	01-Fixed Equipment	Owner Contractor	Project	New	1	$310.00	$310.00
6082-016 CMP-E2670		Computer Laptop		Hewlett-Packard	HP EliteBook 8440P Notebook WH258UT#ABA	06-IT Computers	Owner Owner	Project	New	1	$1,362.00	$1,362.00
3645-010 CIS-E7C57		Computer Workstation Cardiac Cath-Lab, Hemodynamic		Siemens Medical Imaging	AXIOM Sensis Hemo 32 04482498	02-Movable Electrical	Owner Vendor	Project	New	1	$200,000.00	$200,000.00
3678-017 DFB-EE12D		Defibrillator Monitor, w/Pacing		Zoll Medical Corporation	1600 Advanced 8006-0004	02-Movable Electrical	Owner Owner	Project	New	1	$8,980.00	$8,980.00
3719-009 GLV-C94A4		Dispenser, Glove Syringe Disposal Combo, Wall Mount		McKesson Provider Technologies	2265 Prevent Sharps Wall Cabinet w/Glove Box 855131	01-Fixed Equipment	Owner Contractor	Project	New	1	$56.00	$56.00
3708-075 MED-3A636		Dispenser, Medication Host (Main)		Aesynt (Now Omnicell)	AcuDose-Rx Large Main (8 drwr)	02-Movable Electrical	Owner Vendor	Project	New	1	$28,424.00	$28,424.00
3806-017 FLW-E225B		Flowmeter Air		Ohio Medical Corp	6701-1264-921 6701-1264-921	03-Movable non-Electrical	Owner Owner	Project	New	1	$93.00	$93.00

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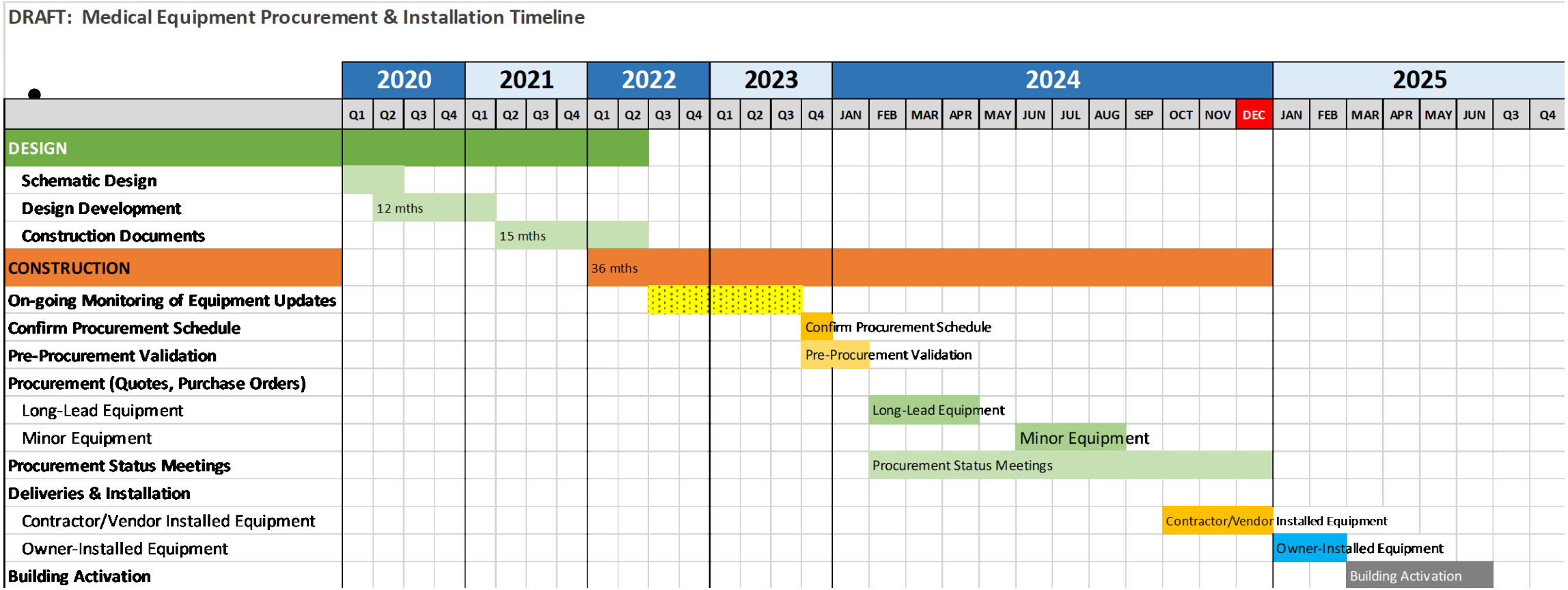
Procurement and Installation Timeline



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Procurement Forecasting and Cashflow

STATUS										
	(blank)					Total Qty		Total BUDGET		Total ACTUAL
	Qty		BUDGET		ACTUAL					
⊟ 2023	3162	$	60,613,564	$	1,430,000	3162	$	60,613,564	$	1,430,000
⊟ 8										
Cart, Sterilizer, Floor Loading	3	$	7,452	$	-	3	$	7,452	$	-
Conveyor System, Automated	1	$	31,087	$	30,000	1	$	31,087	$	30,000
CT Scanner, Intraoperative	1	$	1,396,926	$	-	1	$	1,396,926	$	-
CT Scanner, Multi-Slice, 64-320 Slice	1	$	1,540,250	$	-	1	$	1,540,250	$	-
Sterilizer, Steam, Cabinet	1	$	142,361	$	140,000	1	$	142,361	$	140,000
Sterilizer, Steam, Pit Mounted	4	$	795,236	$	780,000	4	$	795,236	$	780,000
Washer / Disinfector, Cart, Pass-Thru, Pit Mounted	2	$	490,130	$	480,000	2	$	490,130	$	480,000
Washer / Disinfector, Conveyor, Load & Unload	1	$	203,515	$	-	1	$	203,515	$	-
Washer / Disinfector, Steam	4	$	404,848	$	-	4	$	404,848	$	-
⊞ 9	355	$	7,499,563	$	-	355	$	7,499,563	$	-
⊞ 10	14	$	14,442,354	$	-	14	$	14,442,354	$	-
⊞ 11	757	$	14,931,357	$	-	757	$	14,931,357	$	-
⊞ 12	2018	$	18,728,485	$	-	2018	$	18,728,485	$	-
⊟ 2024	6413	$	9,951,758	$	-	6413	$	9,951,758	$	-
⊞ 1	1967	$	6,432,951	$	-	1967	$	6,432,951	$	-
⊞ 2	4446	$	3,518,807	$	-	4446	$	3,518,807	$	-
Grand Total	9575	$	70,565,323	$	1,430,000	9575	$	70,565,323	$	1,430,000

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Characteristics of Excellence in Medical EP

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Project Visibility and Coordination are Critical

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Q&A

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