

attainia CASE STUDY



company

Top Academic
Health System

location

Northeastern
United States

size

Includes 300+ bed hospital,
3,000+ physicians

the challenge

With four major construction projects on the horizon, planners at this health system were dealing with **the pain points of planning medical equipment with spreadsheets and manual processes.**

For one in-flight expansion project, which consisted of 12 specialty areas and an ambulatory surgery center, the team was managing an equipment list across four spreadsheets that had been manipulated by multiple people, including in-house planners and contractors. Columns had been added and deleted. Color-coding had been introduced, but there was no key to decipher what it meant.

With critical meetings and deadlines looming, the project team needed to quickly bring the project in-house and transition it to a format that was accurate, up-to-date, and easy to present.

the solution

The client implemented Attainia's collaborative **medical equipment planning platform**, in conjunction with a **fast-track training program**.

The platform, a cloud-based, collaborative environment, serves as a single source of truth for all project data. And, the single-point-of-entry system ensures that all stakeholders can log into a single application and review accurate, up-to-date project information and budget details at any time.

the outcome

The equipment planning team hit the ground running with accelerated training sessions and over-the-shoulder instruction from the Attainia implementation team.

By the end of the second week of training, the equipment planners had learned the system and were able to:

- Complete the first level of the project in-house
- Present an accurate, easy-to-follow equipment list to end-users for verification and equipment specification
- Provide a baseline budget report to the c-suite

STREAMLINED

communication
across project team
members

IMPROVED

project and budget
accuracy by working
from a single, up-to-
date equipment list

SIMPLIFIED

stakeholder review
and approval
processes with
the collaborative,
single-point-of-entry
system